

HSI solutions

JOHN SCHREIER

DIRECTOR OF SUPPLY CHAIN



Introduction

John Schreier – Director of Supply Chain

- 30 years of supply chain experience
- Work with membership to enhance contract utilization, cost reduction and advise on supply chain processes.

Dan Gannon – Account Executive

- 11 years pharmacy distribution representative
- 5 years Wyeth Pharmaceuticals representative

Reorganization

New agreement with Intalere January 2019

HSI assumes Intalere representation of membership

- In the field meeting with members
- Conducting contract reviews
- Coordinating cost studies with Intalere's Diagnostix team

Focus on greater customer service

Intalere Solutions

A full spectrum of clinical and operational solutions that enable healthcare providers to optimize patient care through quality, operational and financial enhancement and to overcome healthcare challenges.

Facility does not need to be a Intalere member.

Intalere representative Cory Sylvester will be in the exhibit area at the HSI Solutions booth to answer any questions

Intalere Solutions Programs

CareOne Patient-Centered Clinical Risk Management Solution – population health

OptiAnalytics – market and service line analytics

OptiMIM Advantage – manages item master data

REvolution Laboratory and Radiology Consulting – delivers a 10% increase in lab & radiology revenue.

Intalere Solutions Programs

Consulting Solutions – covers 15 major categories from Finance to Survey & Accreditation Readiness

Pharmacy Consulting – customized programs to meet the facilities needs

OptiPrice Advantage – powered by BroadJump provides real-time product cost transparency.

Robotic Process Automation – software “robot” that matches repetitive processes and actions of a human interacting within digital systems.

Labor Advantage – guarantee a 10:1 ratio of identified opportunities to consulting fee for assessments.

- Stephanie Dorwart, CEO of Altius Healthcare Consulting Group is here at the conference.

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